

Discipline: Business

Degree Credit   
Non Credit   
Nondegree Credit   
Comm Service

## **Riverside Community College District Integrated Course Outline of Record**

### **Business 83**

BUS-83: Contracts

**College:** R\_\_\_ M\_\_\_ N\_X  
Lecture Hours: 27  
Lab Hours: 0  
Units: 1.50

#### **COURSE DESCRIPTION**

Prerequisite: None.

A study of the legal and regulatory requirements applicable to contracts for product transportation and logistics functions and considerations for drafting and negotiating contracts with freight carriers,



- c. motor carriers
  - d. freight forwarders
  - e. broker services
  - f. broker and co-broker operations
  - g. warehouse and distribution
  - h. freight bill audit and payment
  - i. freight claim management
4. General Contract provisions and clauses
    - a. general terms
    - b. front end terms: parties, recitals, scope, term length, termination
    - c. back end terms: independent contractors, insurance, indemnity, performance measures, audit, reports, authorized persons, EDI, assignability, subcontracting, risk of loss, taxes, conflict of interest, work product, warranty, notices, ADR, force majeure, severability, governing law, entire agreement, survival of rights and obligations.
  5. Specific provisions for consulting
  6. Specific provisions for motor carrier and freight forwarder contacts
    - a. term and termination
    - b. company obligations
    - c. contractor obligations
    - d. compensation and payment
    - e. liability for loss, damage or delay to shipments
    - f. contract carriage
    - g. insurance
  7. Negotiations

### **METHODS OF INSTRUCTION**

Methods of instruction used to achieve student learning outcomes may include, but are not limited to:

- Present case studies to provide students with the opportunity to utilize concepts learned in class to analyze real logistics contract situations.
- Develop and assign tasks/activities such as presentations in order to assess students understanding of the following: 0.2 (s) 0.2 (n) 0.2 (c) 0.2 (g) 0.2 (e) 0.2 (pt) 0.2 (s) -

evaluation which may include, but are not limited to:

- Written reports designed to assess the application of logistics contract principles.
- Individual web projects designed to assess student proficiency in achieving the student learning outcomes.
- Individual or class projects designed to evaluate the application of logistics contract principles to simulations of real business situations.
- Examination designed to provide objective evidence that students have attained the level of understanding expected in the areas detailed in the Student Learning Outcomes.
- Individual, small group, or paired activities designed to allow students to demonstrate understanding of basic logistics contract concepts.
- Quizzes and in-class participation demonstrating proficiency in the subject

## **COURSE MATERIALS**

All materials used in this course will be periodically reviewed to ensure that they are appropriate for college level instruction. Possible texts include:

Pezold, George Carl. Contracting for Transportation & Logistics Services.  
The Transportation Consumer Protection Council, Inc., 2001.

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