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4XLQWRQ %HPLOOHU+XPFDKQLRNLVH R ID\$QDWBR EDDO6 F LHHQFHV
3HWHU %RHOPDQ %RSHDJY LGRUFLOOFLHQFH 'HS DUWPHQW
-DPHV)LQOH\ %XVLQHVV (QJLQHH UHSQDUW P, QRW P DWLR
7UHVD)ULHGULQFH LQ.QQWQ L RORJ\ 'HS DUWPHQW
\$OH[LV *UD\ 6RERDUO %FLKHDQ FHV 'HS DUWPHQW
.LP .DPHULQ \$UWV +XP DQLWLHV :RUOG /DQJXDJHV 'H
)DUVKLG OLU]DH LQ HXVLLQJHV VYQ I(RQJIDWHLRDQWHPFHQQR OR J\
-RKQ ORRUH 6RRUDQO 6%LHKDFYHV 'HS DUWPHQW
\$QD 0DULH 2ODHUWV &RPPXQLFDWLRQV 'HS DUWPHQW
-DVRQ 3DUNV 6FKRRDV RI %XVLQHVV 0DQDJHPHQW DC
'DQ 5HDGH \$UWV &RPPXQLFDWLRQV 'HS DUWPHQW
-HII 0XODUL 0DWKHPDWLFV 'HS DUWPHQW
-RG\ 7\OHU 6FLHQFH .LQHVLRORJ\ 'HS DUWPHQW
6WHII :DUVLQVNL 0DWKHPDWLFV 'HS DUWPHQW
6X]DQQH :LWPHU 6FLHQFH .LQHVLRORJ\ 'HS DUWPHQW
3DWW\ :RUVKDP QHXXVLLQHJV ,(QIIRLU PDWSBRQWPHFOXQRORJ\

9LVLWLQJ

6DPXHO /HH 9LYQD\$O YDUAJTV\$UDBHDO&R \$D&BX E\$VDKO H\
(WFKLVRQ /DXUD \$GDPV

&DOO WR 2UGHU

\$SSURYDO RI \$JHQGD .DOP\$ULQD\ D\$SURIHG XQDQLPRX
\$SSURYDO RI 0LQXWH\ 7)ULHGUL%KR HIOQOIQUS \$ 3
&R6WDDQOQIEQJD&RPPLWWHH 'HDQ 5HSRUWV

\$FDGHPLF 6HQDWH :RUVKDP
x 0LVFRPPXQLFDWHRQOOLQRJXZDWHRFFODWWWDHIGHG
J DOO IRU WKHLU

KDUG ZRUN %HJLQQLQJ RI)\$/ ZDVKDQENXPGS\DORODWKH'U %H
FKDLUV IRU PDNLQJ KLV WUDQVLWLRQ WR GHDQ HDVLHU

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x

1HZ)DFXOW\ 3ULRULWL]DWLRQ 3URFHVV 3DUNV
x 'U 3DUNV ZLOORJ HWWK RHQ IHR U RV\$ & U:HTXWUWHQ MRQ\
\$< WKDW QHHG XWRU LURQQ N QGX HGW RIEHWVW UDQNLC
DWW D5FDKQHNG G IRUPV DGH EW RDEUHW KBO50DHF LW H] DQG W
DJJUHJDWHG E\ 'HDQ 3DUNV DQG 'HDQ %HPLOOHU
x \$ *UD\ ZRXOG OLNIR \$3R& UHFRPPDNHQ GHWR PWR KQGDWL
3URJUDP 5HYLHZ & RKPDP S WHFHVV DRE RLXQWRWOPDHW QRHQI QWKC
VR WKDW ORRNLQG ILRQFZODXUGH VVKKHR VPHRUKQKHSQFRLPYLHQ J
SURJUDP UHYLHZV

\$FWLRQ ,WHPV

)7)DFXOW\ 5HFRPPHUYGLDHWLQQVQ LQWUWR\$E H KLUHG
x & RPPXQLFDWERQWQWUBSQDWR WUDQVIHU
x 0DWKHPDWLFV UHSODFPHQW GXH WR GLVWULFW H
x 3V\FKRORJ\ UHSODFPHQW GXH WR GLVWULFW H[LW
x 6RFLRORJ\ UGHISIO DFRHPSQWULFW H[LW
x 6WXGLR \$UWHF*WDQHUUHISODFPHQW
x 9RWHG WR UHFRPPH@Q WKHUVHHSORV06W\$ RQPMVULQ
\$SSURYHG XQDQLPRXVO\
\$VVRFLDWH)DFXOW\ 6TSHWILHQZQVN&RUFH :RUVKDP
x 3URSRVH WR X VH ,FQVWUWHQFWW 2RIQF&H\$W\$QDFWL WDHF X RW \$
0D\EH DGG D SDJH DRW\ \$ZGMWQSFHNU YRLEQRHDQWL RKQH O'SJI X O
3DUNV 'U %HPLOOHU DQG 3DWW\KIRUWVWKRQFSUHOTQS
\$3& DQG JHW WKHLU LQSXW
x 'U 3DUNV DGGHG WKDW SHU WKHFRQWHLURF W GHSD
RULHQWDWLRQ IRU DVVRFLDWH IDFXOW\
:LQWHU 6SULQJ 6EIQHHG\$KIOUQPDWLPHQ VHH DWWDFKHG
x :,1 PXVW EH GRQH E\
x 635 PXVW EH GRQH E\
x 6FKHGXOLQJ ZLOO BHQEW VFRQG QLQWLXQVFRQG WSLURHQG/L
x 'U)ULHGULFK)LQVKHDWQ ZIRKHO QVWDQWVQW M O RQJNW RD
WKHLU FODVV VFRKHHGLXQJHLW KRDQW DQWKEHLQO IORLWVW WLERQL
ILUVW DV LW FQWQHQWDOV QMLRVW M K20QQ RFQHGL'QZKID
FRQIXVLRQ IRU VWXGHQWV
x 'U /HH ZRXOG OLNID RQW X JUH VVWRXIKRUQ WWR FFQHHDFN S
HYHU\ GD\ EHIRUH WKH\ HQWHU & TDWV RQXW RLZM YZHL
HQFRXUDJHG DOYHKG LVVIFKDVWV R QWRDZKLBW KV KID & XDO \$V
VLQFH URVWHUV FDQ RQRFQH DQW RQW RQW RQW RQW RQW
,PSURYHPHQW RI ,QVQHU X FQWLRQ ZQPHW \$II L UPDWLRQ
x \$VVRFLDWH)DFXOW\
'HDQV ZLOO EH VHQLQJ WKDW LQVWUPLQOREXHW
UHVSRQVLEOH IRU (\$VWDFQFLWVW RQH) DQG QWWR \$10 HDQWHR E
WR OHW ,6 NQRZ ZKREZHLORUEH YDQFHQDQWV ZKRW IRU
.DPHULQ DVNHG DWE RQHMG DWF RQW RQW RQW RQW RQW
\$OYDUH] ZLOO FRQFHIEWQZ WWRKH[LSRQD LQ SURFHVV
x & RQWUDFW 5HJXODU)DFXOW\
'HDQ KDYH PHW ZLWK ,2, FRPPLWWHWRQ DQG EDQHOQ, 2,
PDLOHG RXW WR FRPPLWWHHV

, QIRUPDWLRQ , WHPV

, QWURGXFWLRQ - XDDNQH \$'C1DQH UHGXF X\$FDWDLRQ D O 3D U W Q H U
x :HOFRPH - XDQ 9HBRUN[ELWKODQOR ZDQO EH VH Q GLQ
FRPPXQLFDWLRQ ZLWK UHJDUGV WRLRXQG QURQJURDOPO P
& RQFXUUHQW (QUROOHG 6WXGHQWV 9RWH :RUVKDP
x 6WXGHQWV DOORZQGRMOR FLRQQF XPRUHHQWV/QNG QDORI WK
VPHPHVWHU & XUUHQWDI WIRDDQORRQJFROBNGUVHMQXNGOH
WR HQUROO DKHDG RI WLPH ZKHQ DOO RWKHU UHJ
%ODFN \$OO\ 7UDHQLQQ I&BX5UDMFL D O (TXLW\
x 'U *UHHQ ZRXOG QJHNHQ\$ W&K WR H QW B W Q B L L Q F L Q D J O 9H
PRGXOH ZDV YHU\ GHEHS RXOJ WQDGWZ BAWKOH VFK D QF\ W V B
ZLOO UHDFK RXWLWQ XUS BQH OH QDQHUSKIDQIUQJIBKLWIKL
FRXQW DV SURIHVVLRQDO GHYHORSPHQW

*RRG 2I 7KH 2UGHU

x /DVW ZHHN 'U *UDG\ RDNUF RQ W B F W B Q U W S R H V D E R X W
SURIHVVRU\P V LQGHQWDFWKLDRQ EOWIKDXSWRQ WIRFXB\WPM
\$3& LV WR DVN \$FBQHRQF B H Q D W M U L G V R Q R L B U Q K D W %
FRQYHUVDWLRQV EVHMWZHHQWVDFEXOHWU HDQWVIRG LDVO SPULGYI
SRVWLQJ RI DQ\ FODQWURJBDP VOLHYHW BQBWVQORHFPWYLDGCH F
SURSHUW\ RU LQQWVHW B W Q RVQ/V DEQHWDQDFXRCZMIG VDKRQX Q G
GLYXOJHG LQ DQ\ ZLGHVUKRGX OGYEIRIOFDRQQLVRQ RI S U L Y D F
x 1RUFR\P V UHSXWDWLRQ KDV WD N H Q XOU K KV M UKLFWWDQW
SURWHFW DJDLQVW WKLV 3HWIOUDW L Q Q B U I Z Q J N W Q X S
FRQGLWLRQV \$3& K3HWWDJUWHDQH HW BKDQHMRQGDQHWDVQIS 3
SKUDVH VWDWPHQW WR SUHVHQW WR 6H Q D W H
x 'U %HPLOOHU PHW ZLWK 'U - D P H V GDQGG 30DHVKZD'D/ % D
WKH\P G OLNH WR WFXJRI R Q W P WMRWIKQYRHEBQHDQQLGP H VL Q V2NFL
\$3& WR UXQ WKL\\$ DLUGWHDH Q W W K\$HOLQRAGHR Q N L Q JG Q W RV B RQ
0HWDPDMRUV

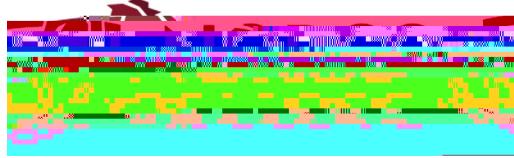
1H[W PHHWLQJ
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+ HOOR (YHUVRQH

\$3& PHW WRGD\ DQIGHDWLQJ XQDODRQRURWKRHGUV WKDQN \RX & K
VR JUDFLRXVO\ KDQJLQJ LQ WKHUV

+H U H V D E U L H H W X R P Q J W R H V G K V F X V V H G

1HZ 3URJUDP 3DIDHQ Q UQFHV V QHHW Q V LDQ VRWUPXDFOWL R Q V D Q
\$OH[LV *UD\ VR J HQ WIRRQ\ND\WR D HMWWH IS QEG Z WOHS ISWIRQJH W
WKH QH[W \$3 & PHWWIDQH ZLDWKWK HZL D8R7 (SWRQH Z VSURJU
1HZ)DFXOW\ 3UL7RKJHL Q\ILYDWRRR Q IOTWKS/RWLQV LR QDFZLOO E
DW GHSDUWPHQW PHHWLQJV RQ RPPHQGDWPERQWVZGOC
ZLOO EULQJ WKLUKHU DQWRQHUE \$B& WHRQWWQJV \$DQDNGQKHH
EH VHQW RXW WR WKH & KDLUV E\ ORQGD
)7)DFXOW\ 5HFRPP\$B&GYDRWLHRQ VRQ UHFRPPHQGDWL RQV II
)7 IDFXOW\ YDFDQLHV \$3 & UHFRPPRIQGWKH URSORZHQH
&20 0\$7 36< 62& 6WXGLR \$UW
\$VVRFLDWH 37)DFXO 3& VDQSRYDUWHLQV M K H LGHD RI DGG
2IILFH RI , QVWUX F\WLRQ RQ&JD QWVDR/F KDW\W\$ VD/FRXFQWW\W R) DVF X
ILQG DOO WKH LQG RDJEPDXWL RQH\W KHE\DRQJH\HWW F H IR\$QGRQW SDJ
:LQWHU 6SULQJ 6FKH5GRXOOLRQJH7ULP Z DQQHEH VHQW WR G
WRGD\ RYHU WKHZZ ION\H\QYGL V&HK D QIGMIGK\X\UQW:R QW\HMU EXF
DQG 6SULQJ VFKHGDQX\N\GE\QJ S U LSQVFLSKOHG ZQHVWWRX\QHG W
SURMHFWHG VWXGWQWK RGZ\Z BI QDGU HV DDFQZG VDFQVHFG XQHLSJ
VFKHG XOLQVWGXHG\H\QW\RKQW\HG
,PSURYHPHQW RI , QVHWURXUF V\W R Q FZLDPWHDHDQ\Q D&LR QDWFUXDQFWW
◦)7 ,2, VQLWLDO SODQQQ M QKJH PPHRHQWLQJRLV\KLSWHPEHU)
PHHWLQJV ZLOO FRPPHQFH 1RYHPEHU 'HFHPEHU
◦ 37 ,2, \DFXOW\ ZLOO E\XIDWWHLJQTHIC\ FAKRWYDQ 6HSWH
HYDOXDWL RQV ZLPOEHBFF\KRJY\B\W\H\U\B\Q\G\H\X\Q\H\W\K\H\Q\H\W\K\H
, '6 V QR ODWHU WKDQ 'HFHPEHU
:HOFRPH -XDQ \$OYD\H\B\Q \$(\GXRFFD\W\RHQDO 3DUWQHUVKLSW
&RQFXUUHQW (QU\\$B&K\G V6FVXX\H\QW\H\Y\W\W\Q\W\K\H\Q\H\W\K\H\Q\H\W\K\H
&RQFXUUHQWO\ H\Q\K\R\O\H\HDQ\H\W\W\Q\H\G\H\Q\W\K\H\Q\H\W\K\H\Q\H\W\K\H
1RUFR &ROOHJHRQPD\B\Q\H\Q\W\K\H\Q\H\W\K\H\Q\H\W\K\H\Q\H\W\K\H\Q\H\W\K\H



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